

Compensation Plan at a Glance

PERSONAL SALES INCOME							
PERSONAL SALES COMMISSIONS (Paid Weekly)	EARN	25% on sales from Retail Customers and Subscription Customers (HG Insiders)					
PERSONAL SALES BONUS (Paid Monthly)	SELL	\$500-\$999	\$1,000-\$1,999	\$2,000-\$2,999	\$3,000-\$4,999	\$5,000-\$9,999	\$10,000+
	EARN	\$50 PC	5% Bonus + \$75 PC	10% Bonus + \$100 PC	10% Bonus + \$150 PC	12% Bonus + \$200 PC	15% Bonus + \$200 PC

VOLUME BASED QUALIFICATIONS	TITLES	AV	AAV	SAV	MT	AMT	SMT	AMG	SMG	DT	ADT	SDT	EDT
	PERSONAL VOLUME	100	200	300	400	500	600	600	600	600	600	600	600
	ORGANIZATIONAL VOLUME		500	800	1,500	3,000	6,000	12,000	24,000	50,000	100,000	220,000	500,000
	STRUCTURE REQUIREMENTS				1 AAV	2 SAV	3 SAV	1 SMT & 2 SAV	2 SMT & 1 SAV	3 SMT	3 AMG & 1 SMT	3 SMG & 1 AMG	3 DT & 1 SMG
	NEW SMT											YES	YES
LEVEL BONUSES	LEVEL 1		8%	9%	9%	9%	10%	10%	10%	10%	10%	10%	10%
	LEVEL 2			6%	7%	8%	9%	9%	9%	9%	9%	9%	9%
	LEVEL 3				6%	7%	8%	8%	8%	8%	8%	8%	8%
GENERATION BONUSES	GENERATION 1							2%	2%	2%	2%	2%	2%
	GENERATION 2								2%	3%	3%	3%	3%
	GENERATION 3									2%	3%	3%	3%
	GENERATION 4										2%	3%	3%
	GENERATION 5											2%	3%

Product Credit (PC): Credits awarded to your account to use as payment for future orders.

HG Insider: HG Insiders enroll in our Subscribe & Save program and receive a 10% discount on all subscription orders, plus free shipping on orders of \$100+.

Personal Volume (PV): Personal Sales are your personal purchases and your Retail and Subscription Customer sales.

Organization Volume (OV): Total sales volume including you and your entire organization.

Personal Sales Bonus: Additional bonus paid monthly on total cumulative personal sales (PV) during a calendar month.

LEVEL & GENERATION BONUSES ARE PAID ON CV

Level Bonus: Paid on the personal sales of your Level 1, 2, and 3; based on Paid-As-Title.*

Generation: A generation is a group that have formed in your organization, it starts with SMT or higher and includes everyone down to but not including the next SMT or higher.

Generation Bonus: Paid-As ranks of AMG or higher may receive bonuses from their organization generations.*

Commissionable Volume (CV): 70% of the Net Retail Price. Net Retail is the price paid that includes discounts.